

# Interim report January - March 2025

Ulrika Hallengren, CEO and Arvid Liepe, CFO



28 April 2025



# Summary Q1 2025

- Rental income amounted to SEK 1,045 m in the quarter
- Income from property management up 9 percent to SEK 463 m
- Net letting positive at SEK 35 m continued high activity
- Net debt/ebitda at 10 times
- Completion of SEK 2.4 bn acquisition (1 April)
- Demand remains for good quality in good locations
- Project investments continue to give good potential for growth





# Results Jan- Mar 2025

- Rental income increased to SEK 1,045 million (1,040)
- Operating surplus increased to SEK 731 million (718)
- Income from property management increased by 9% to SEK 463 million (424)
- Result for the period amounted to SEK 431 million (348), corresponding to earnings per share of SEK 1.40 (1.13)
- EPRA NRV increased by 9% to SEK 95.08 (90.39) per share, adjusted for paid dividend, vs 12 months previously



# Rental income development

|                                                        |              |
|--------------------------------------------------------|--------------|
| <b>Rental income Jan-Mar 2024, SEKm</b>                | <b>1,040</b> |
| Index                                                  | 10           |
| Termination fees                                       | -21          |
| Acquisitions                                           | 3            |
| Currency effect                                        | -1           |
| Additional charges                                     | 7            |
| Completed projects, new leases and renegotiations etc. | 7            |
| <b>Rental income Jan-Mar 2025</b>                      | <b>1,045</b> |







# Net letting

| SEKm               | Q1<br>2025 | Q1<br>2024 |
|--------------------|------------|------------|
| New leases         | 134        | 177        |
| Terminations       | -99        | -148       |
| <b>Net letting</b> | <b>35</b>  | <b>29</b>  |

# New leases Q1 2025 – a selection

**job&talent**



**RO-GRUPPEN**

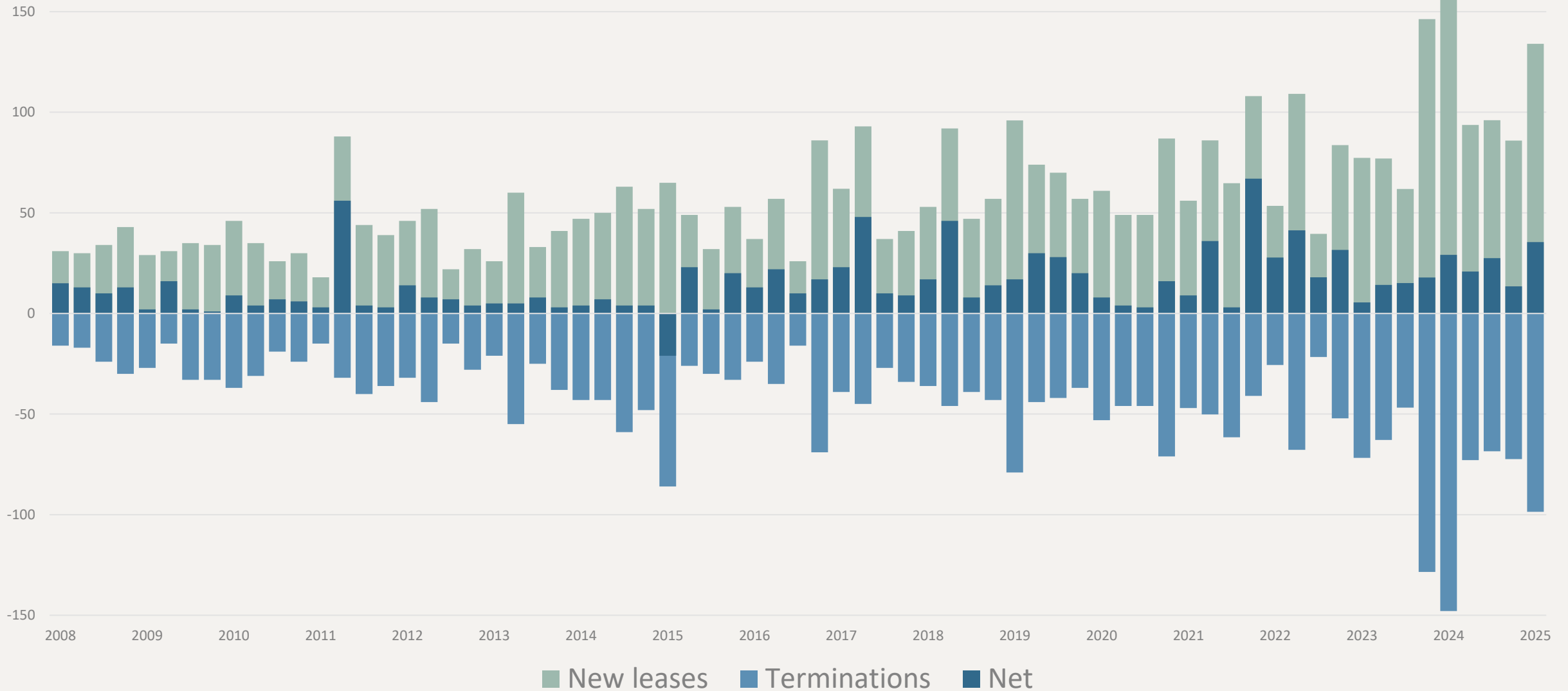


**MYNDIGHETEN FÖR  
TILLGÄNGLIGA MEDIER**





# Net letting quarterly





**20%**

Revenues from  
top ten tenants

**23%**

Revenues from  
public tenants

## Solid customers

City of Helsingborg

City of Malmö

Danish Building and Property  
Agency

Lund University

Malmö University

Novo Nordisk

Skåne Regional Council

Swedish Social Insurance  
Agency

Swedish Tax Agency

Trygg Hansa Insurance



## Rental growth entire property stock\*

|               | 01-04-2025<br>SEK m | 01-04 2024<br>SEK m | Percent |
|---------------|---------------------|---------------------|---------|
| Rental value  | 4,596               | 4,458               | +3.1    |
| Rental income | 4,102               | 4,088               | +0.3    |

\*Excluding properties acquired as of April 1 2025

## Rental growth like-for-like\*

|               | 01-04-2025<br>SEK m | 01-04-2024<br>SEK m | Percent |
|---------------|---------------------|---------------------|---------|
| Rental value  | 3,603               | 3,520               | +2.4    |
| Rental income | 3,230               | 3,255               | -0.8    |

\*Excluding project & land and additional charges and parking income

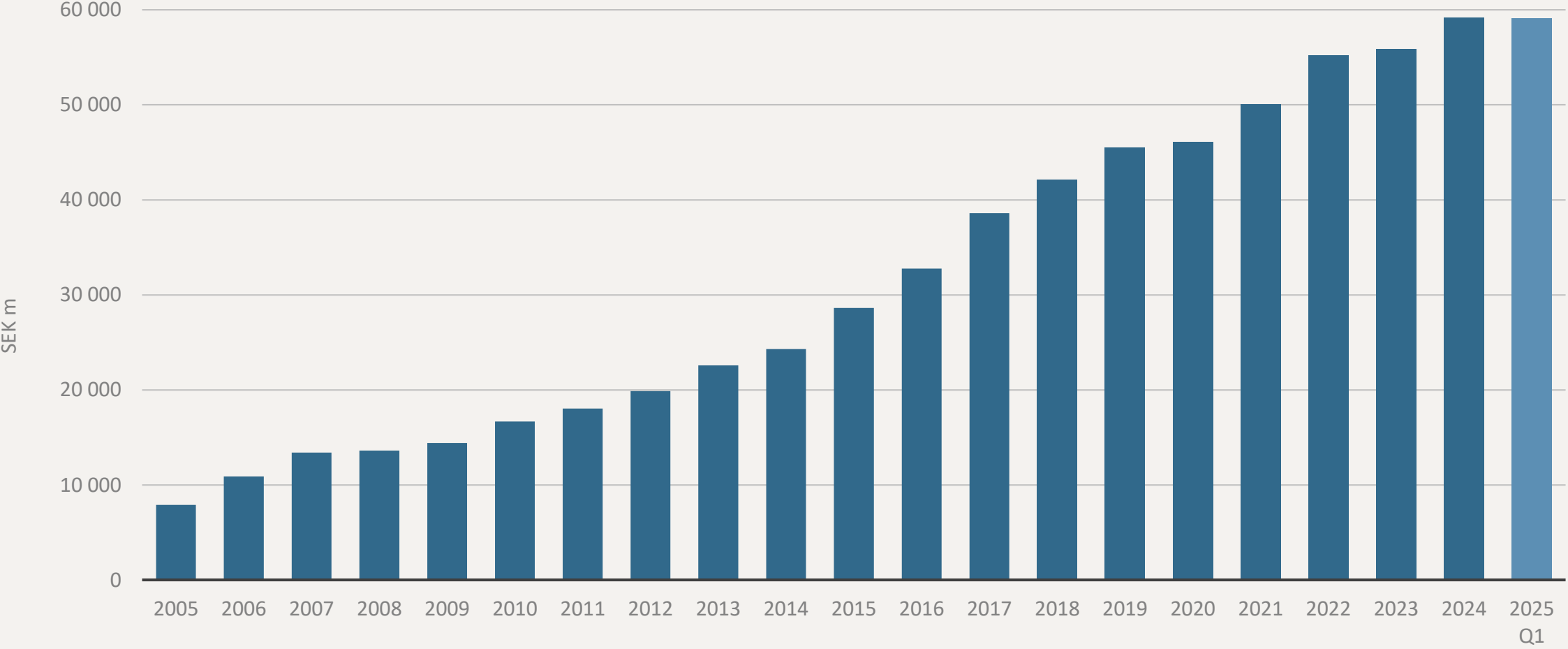
# Changes in market value properties

|                                      | SEK m         |
|--------------------------------------|---------------|
| Carrying amount 1 January 2025       | 59,168        |
| Acquisitions                         | -             |
| Investments                          | 638           |
| Properties sold                      | -13           |
| Changes in value                     | 69            |
| Currency translations                | -736          |
| <b>Carrying amount 31 March 2025</b> | <b>59,126</b> |





# Increased value in the portfolio



# Portfolio – the entire property stock\*

1 April, 2025

|                                  | Market value<br>SEK m | Op. Surplus**<br>SEK m | Occupancy<br>rate, % | Running<br>yield, % | Running yield<br>fully let, % |
|----------------------------------|-----------------------|------------------------|----------------------|---------------------|-------------------------------|
| Total excl.<br>projects and land | 55,453                | 3,114                  | 90                   | 5.6                 | 6.4                           |
| <b>Total Wihlborgs</b>           | <b>59,126</b>         | <b>3,147</b>           | <b>89</b>            | <b>5.3</b>          | <b>6.2</b>                    |

\* Excluding properties acquired 1 April 2025

\*\* Excluding property admin

# Portfolio – Office properties

1 April, 2025

|              | Market value<br>SEK m | Op. Surplus**<br>SEK m | Occupancy rate,<br>% | Running<br>yield, % | Running yield<br>fully let, % |
|--------------|-----------------------|------------------------|----------------------|---------------------|-------------------------------|
| Malmö        | 19,443                | 1,010                  | 92                   | 5.2                 | 5.8                           |
| Helsingborg  | 8,265                 | 466                    | 87                   | 5.6                 | 6.7                           |
| Lund         | 8,801                 | 516                    | 91                   | 5.9                 | 6.6                           |
| Copenhagen   | 10,591                | 581                    | 92                   | 5.5                 | 6.1                           |
| <b>Total</b> | <b>47,100</b>         | <b>2,572</b>           | <b>91</b>            | <b>5.5</b>          | <b>6.2</b>                    |

\* Excluding properties acquired 1 April 2025

\*\* Excluding property admin



# Portfolio – Logistics/Production

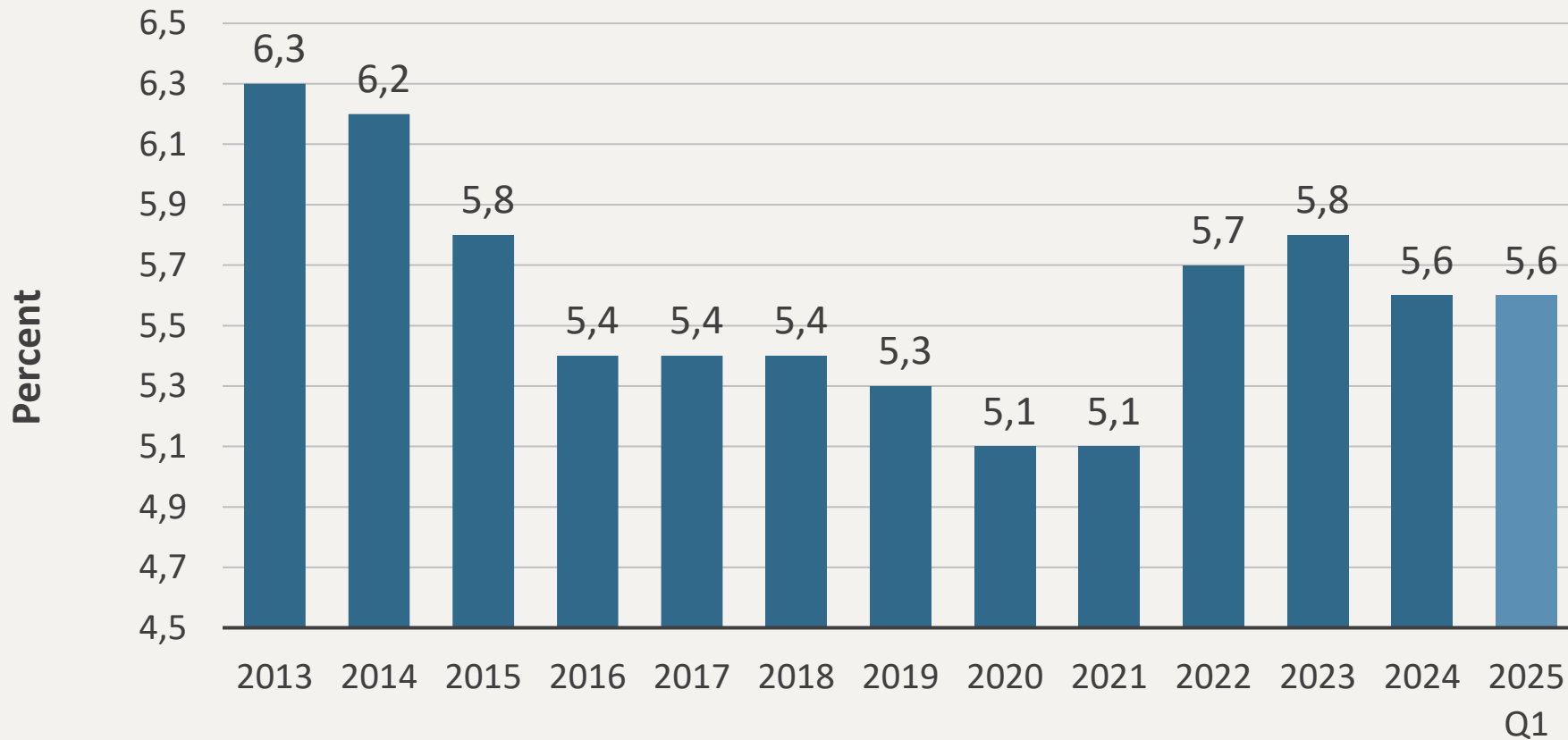
1 April, 2025

|              | Market value<br>SEK m | Op. Surplus**<br>SEK m | Occupancy<br>rate, % | Running<br>yield, % | Running yield<br>fully let, % |
|--------------|-----------------------|------------------------|----------------------|---------------------|-------------------------------|
| Malmö        | 2,226                 | 151                    | 96                   | 6.8                 | 7.1                           |
| Helsingborg  | 4,672                 | 302                    | 82                   | 6.5                 | 8.2                           |
| Lund         | 583                   | 39                     | 99                   | 6.7                 | 6.8                           |
| Copenhagen   | 872                   | 50                     | 95                   | 5.8                 | 6.2                           |
| <b>Total</b> | <b>8,353</b>          | <b>542</b>             | <b>88</b>            | <b>6.5</b>          | <b>7.6</b>                    |

\* Excluding properties acquired 1 April 2025

\*\* Excluding property admin

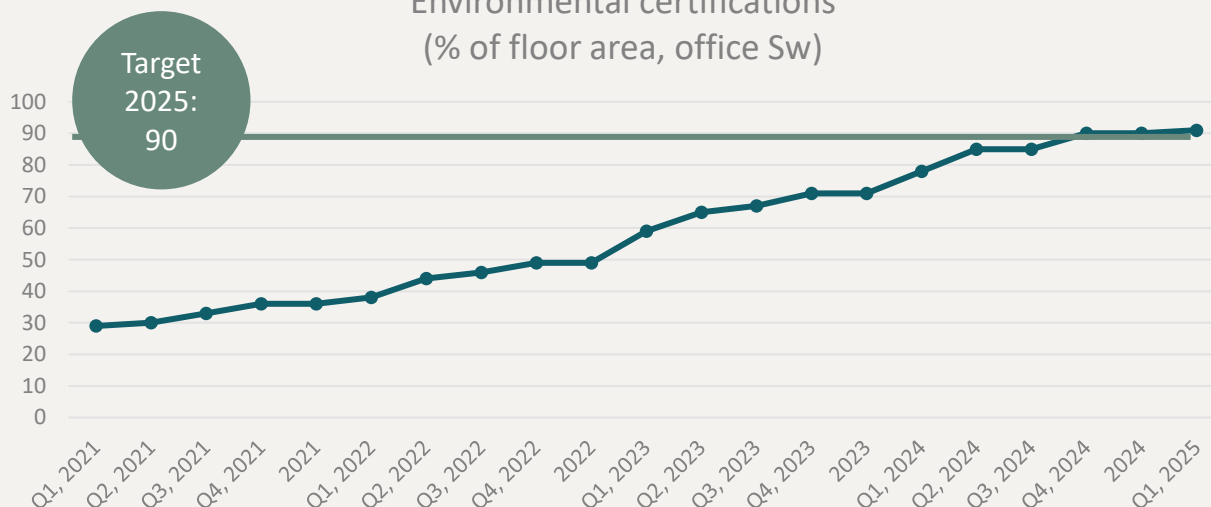
# Portfolio running yield, excl. property admin.



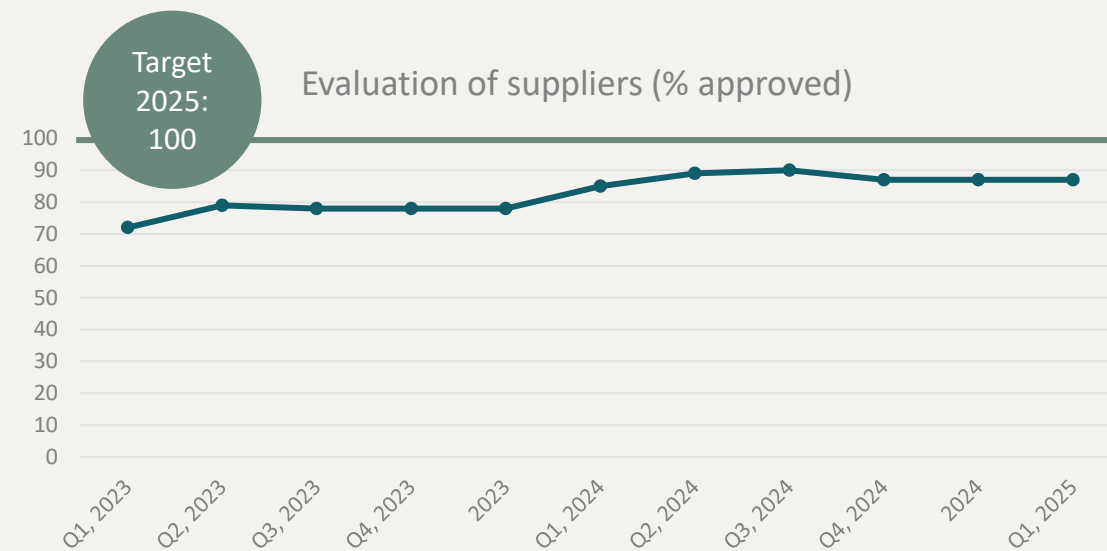
Excl. project and land

# Sustainability results Q1

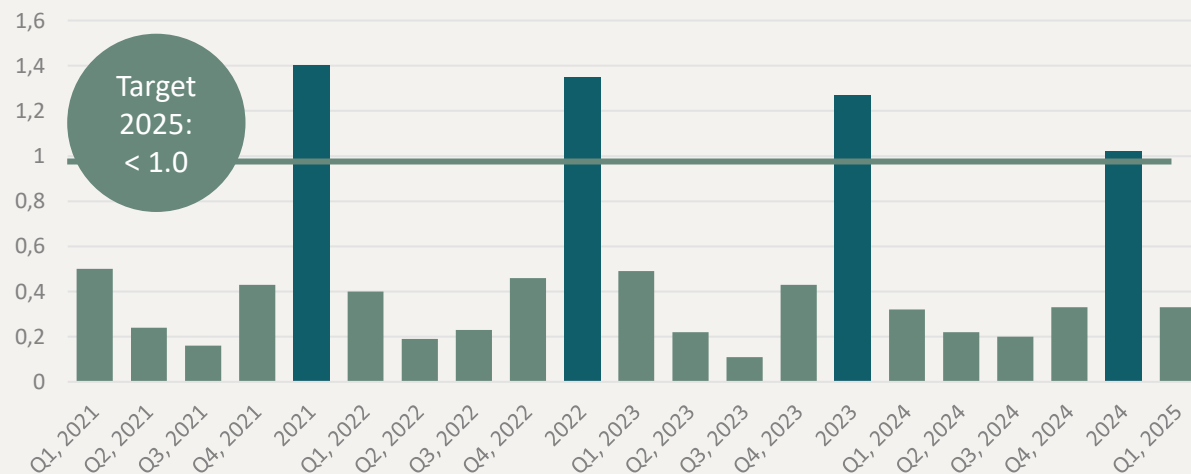
Environmental certifications  
(% of floor area, office Sw)



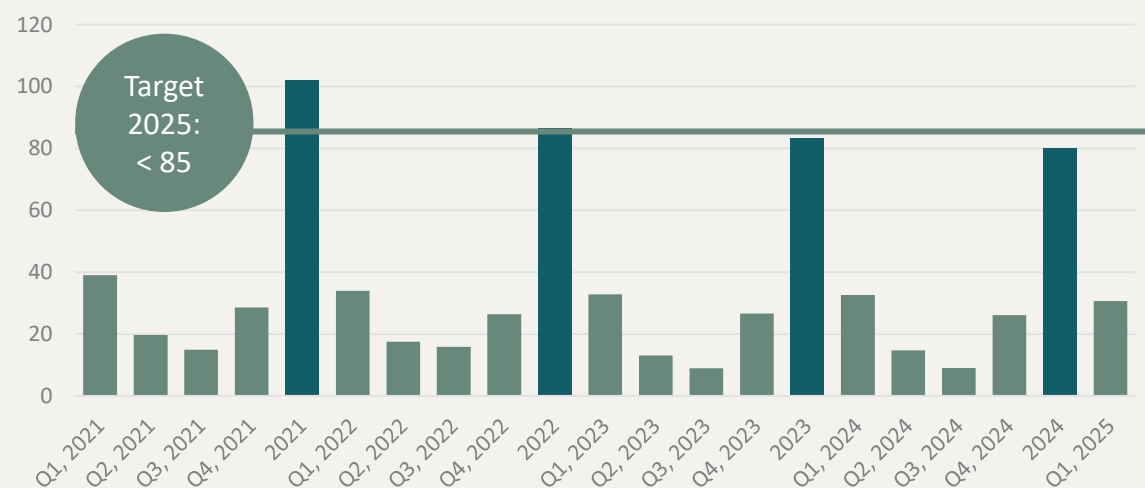
Evaluation of suppliers (% approved)



CO2 emissions (kg/sqm, scope 1 & 2)



Energy use (kWh/sqm)

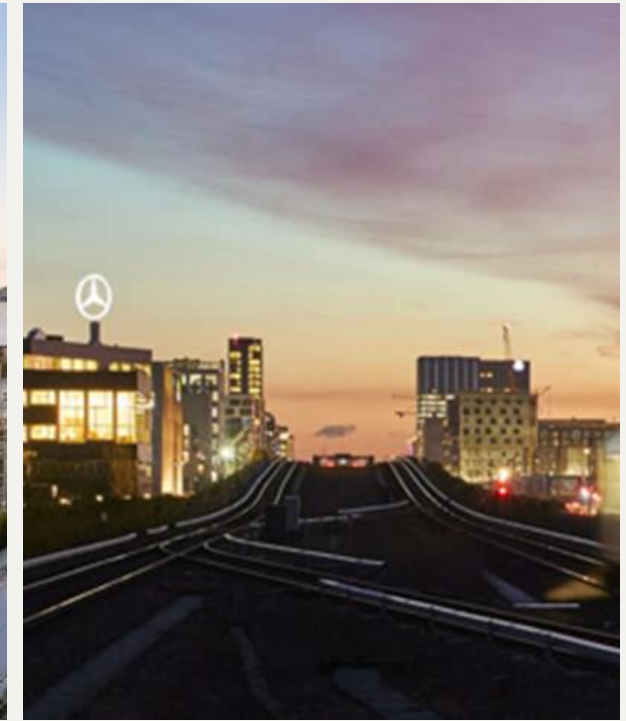
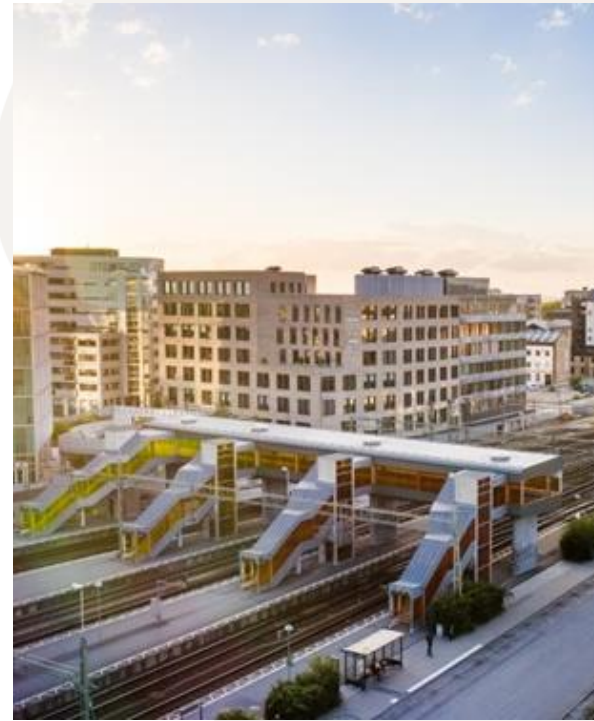




# Sustainability highlights Q1

- Carbon reduction certificate agreement with energy company Öresundskraft
  - Access to a local balancing method to achieve climate targets
  - Facilitation of climate-neutral district heating in Helsingborg
- Reuse hub
  - Reduce material consumption
  - Access to recycled building materials
  - Wihlborgs own employees





## Malmö

 40 % of property value

 634,000 m<sup>2</sup>

 95 properties

 23,605 SEK m property value

## Helsingborg

 22 % of property value

 705,000 m<sup>2</sup>

 106 properties

 13,022 SEK m property value

## Lund

 17 % of property value

 279,000 m<sup>2</sup>

 43 properties

 9,920 SEK m property value

## Copenhagen

 21 % of property value

 708,000 m<sup>2</sup>

 63 properties

 12,578 SEK m property value



# Aquisition

8 properties in Malmö,  
Lund and Helsingborg

51,000 sqm lettable area  
82,000 sqm land +  
12,000 sqm building rights

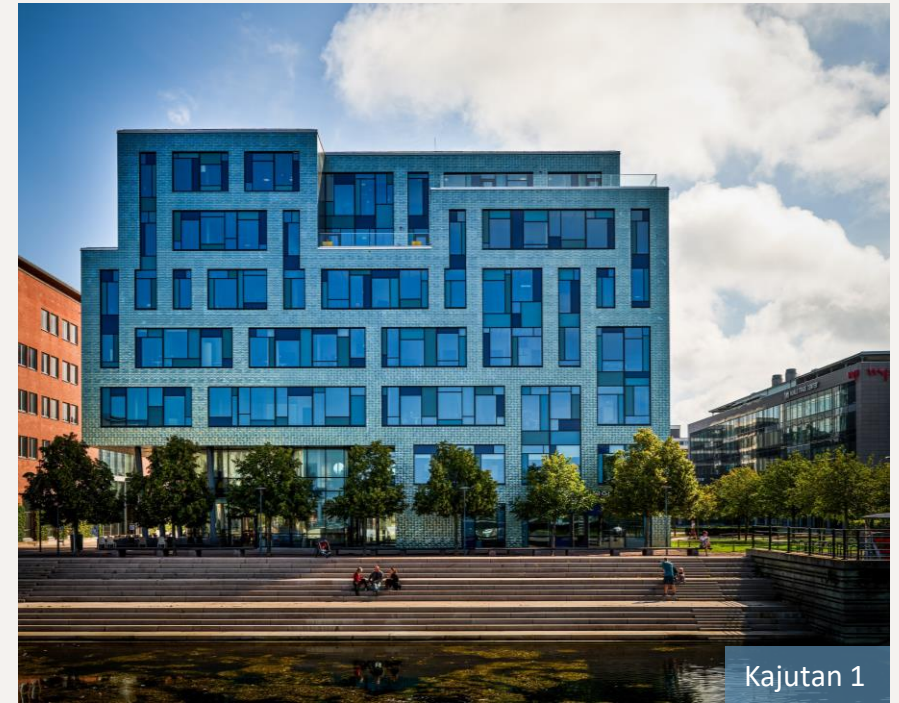
Total property value  
SEK 2,425 m

Est. yearly operating  
surplus SEK 130 m

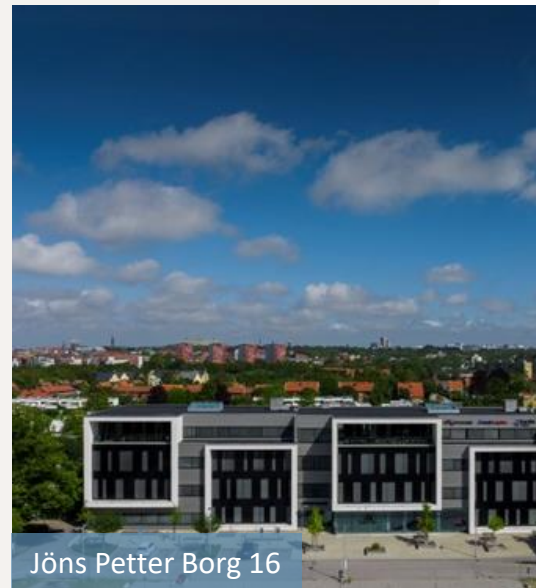
Closing 1 April



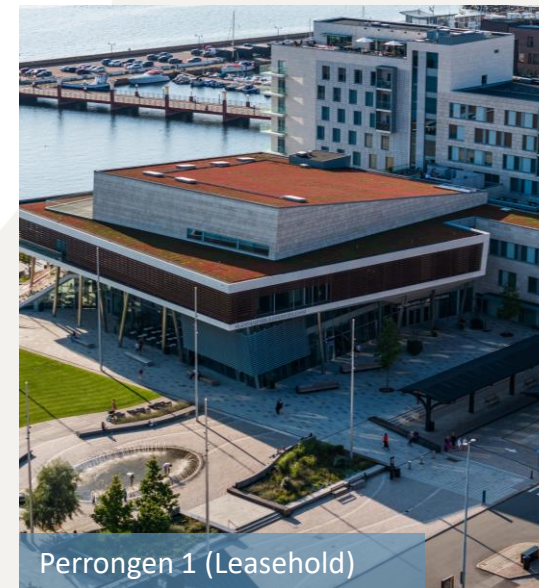
Sjömannen 1 and 2



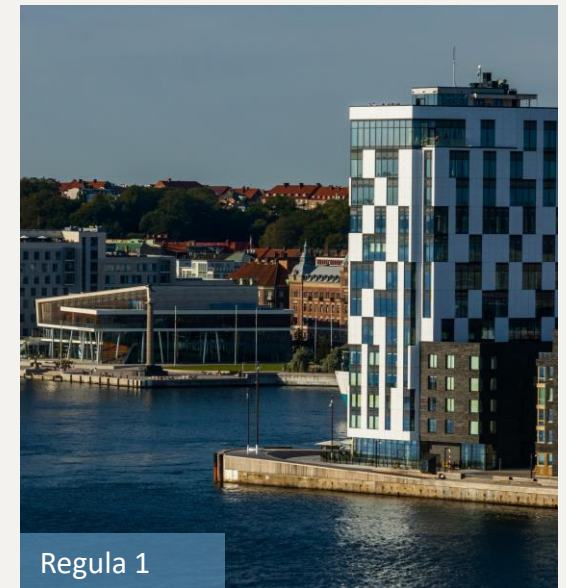
Kajutan 1



Jöns Petter Borg 16



Perrongen 1 (Leasehold)

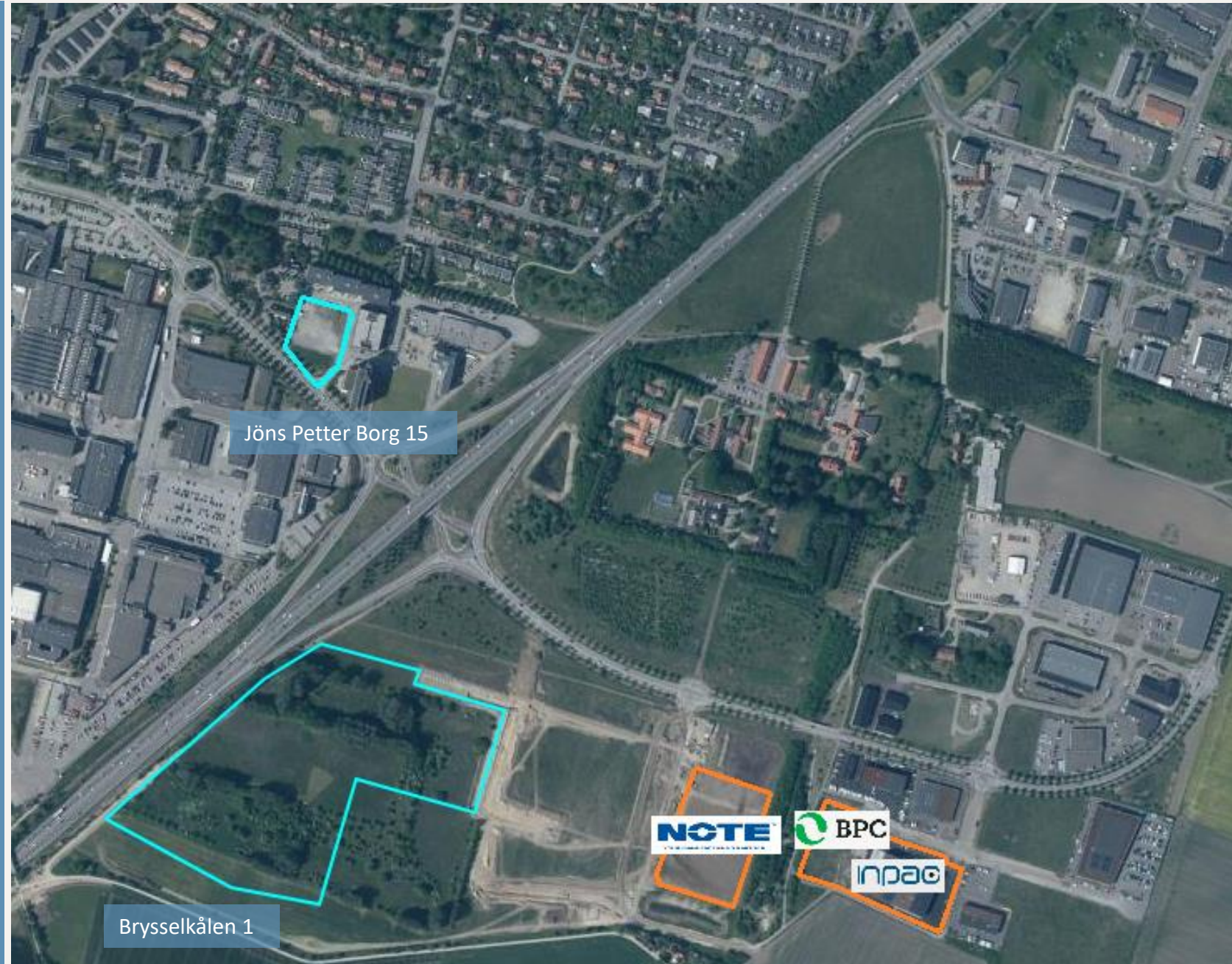


Regula 1

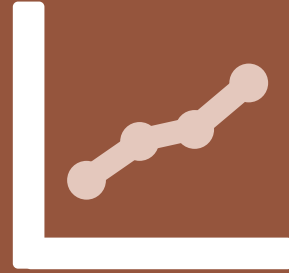


# Project properties

- Brysselkålen 1, Lund  
82,000 sqm land  
40-50,000 sqm industrial
- Jöns Petter Borg 15, Lund  
12,000 sqm building rights  
for offices







# Financials

# Income statement

| SEK m                          | Q1 2025    | Q1 2024    |       |
|--------------------------------|------------|------------|-------|
| Rental income                  | 1,045      | 1,040      | +0.5% |
| Operating surplus              | 731        | 718        | +2%   |
| Income property management     | 463        | 424        | +9%   |
| Change in value of properties  | 69         | -59        |       |
| Change in value of derivatives | 38         | 103        |       |
| Pre-tax profit                 | 570        | 468        |       |
| <b>Profit for the period</b>   | <b>431</b> | <b>348</b> |       |

| <b>Consolidated balance sheet, SEK m</b> | <b>31-03-2025</b> | <b>31-03-2024</b> |
|------------------------------------------|-------------------|-------------------|
| Investment properties                    | 59,126            | 56,750            |
| Right-of-use assets                      | 142               | 135               |
| Other fixed assets                       | 475               | 454               |
| Derivatives                              | 247               | 389               |
| Current receivables                      | 544               | 425               |
| Liquid assets                            | 129               | 478               |
| <b>Total assets</b>                      | <b>60,663</b>     | <b>58,631</b>     |
| Equity                                   | 23,521            | 22,770            |
| Deferred tax liability                   | 5,773             | 5,273             |
| Borrowings                               | 29,277            | 28,652            |
| Lease liability                          | 142               | 135               |
| Derivatives                              | 182               | 135               |
| Other long-term liabilities              | 65                | 70                |
| Current liabilities                      | 1,703             | 1,596             |
| <b>Total equity and liabilities</b>      | <b>60,663</b>     | <b>58,631</b>     |



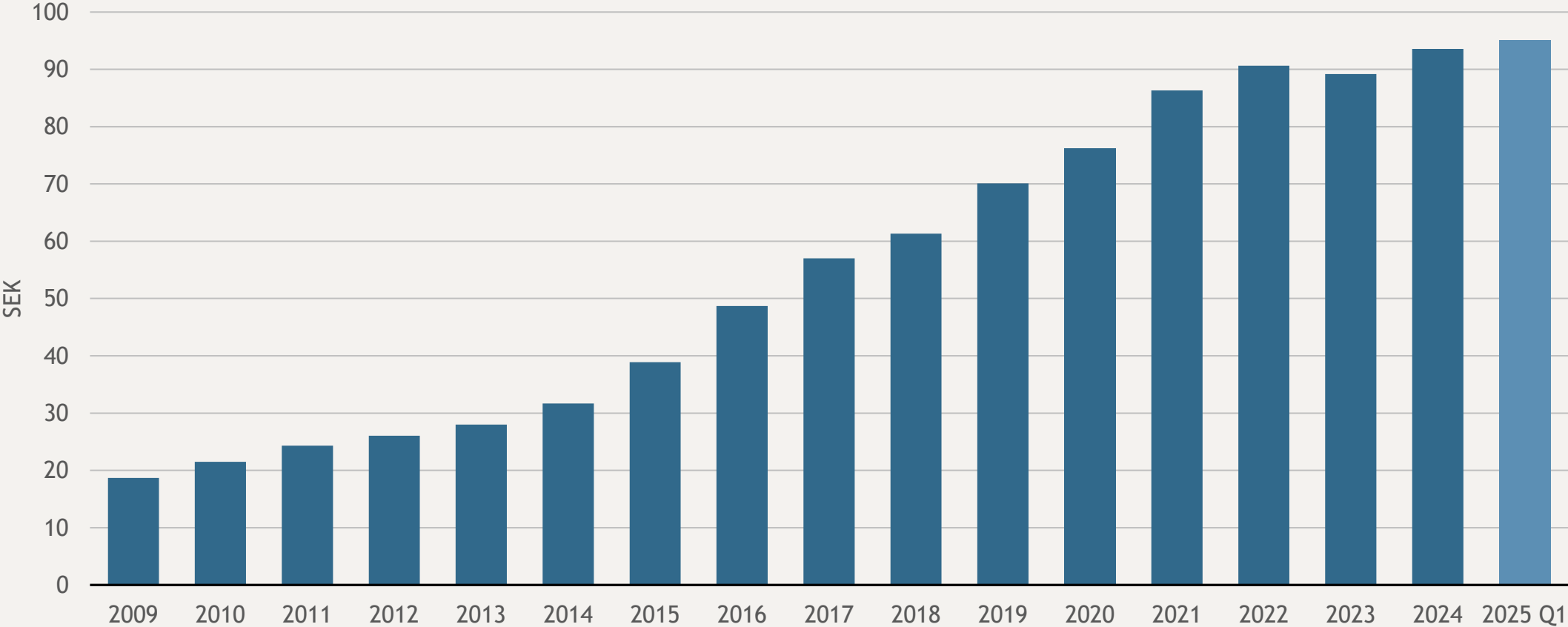
# Key figures

|                                   | 31-03-2025 | 31-03-2024 |
|-----------------------------------|------------|------------|
| Equity/assets ratio, percent      | 38.8       | 38.8       |
| Leverage properties, percent      | 49.5       | 50.5       |
| Interest coverage ratio, multiple | 2.8        | 2.5        |
| <i>Per share, SEK</i>             |            |            |
| EPRA net disposal value           | 76.51      | 74.07      |
| EPRA net reinstatement value      | 95.08      | 90.39      |
| Earnings per share                | 1.40       | 1.13       |
| EPRA EPS                          | 1.34       | 1.24       |

# EPRA NRV

Average annual growth:  
15 percent adjusted for dividend

Per share

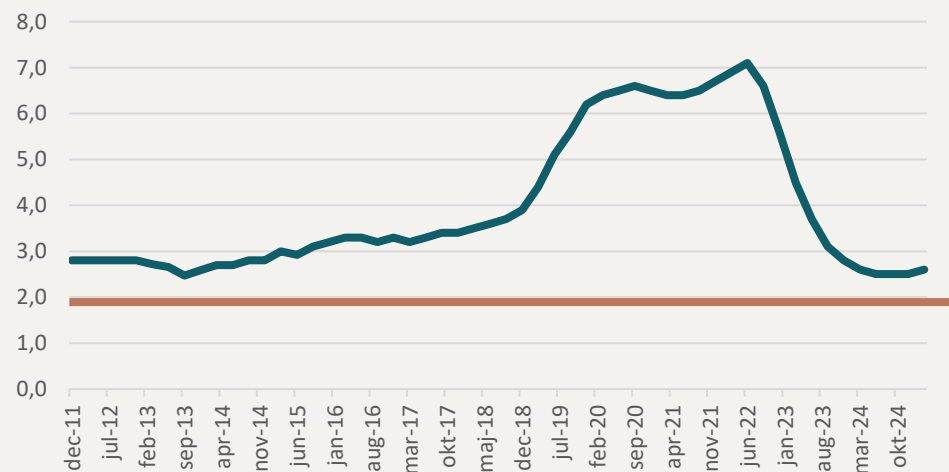


# Stable financial position

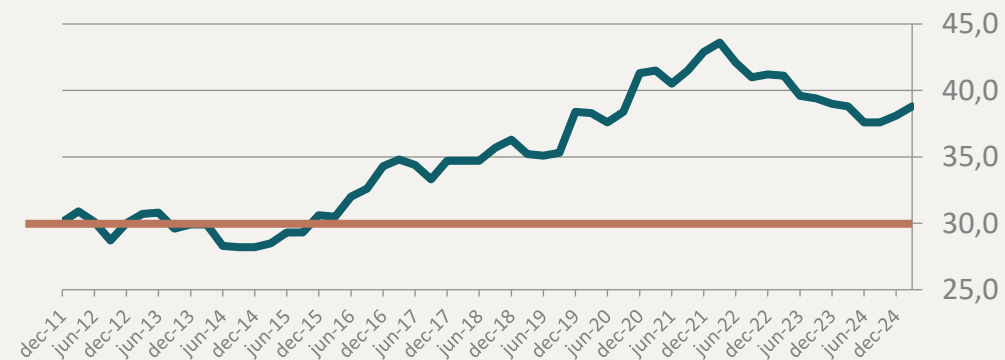
## Financial targets

- Max. loan-to-value 60%
- Min. equity/assets 30%
- Min. interest coverage 2.0 multiple

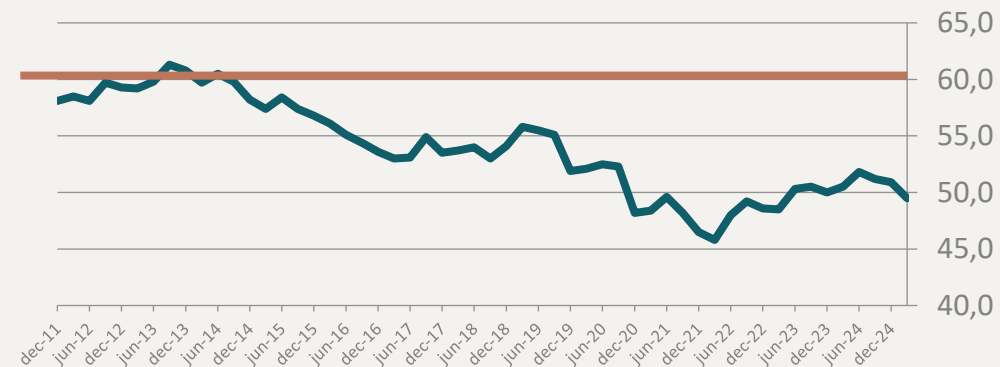
## Interest cover ratio, rolling 12 months



## Equity/Assets %

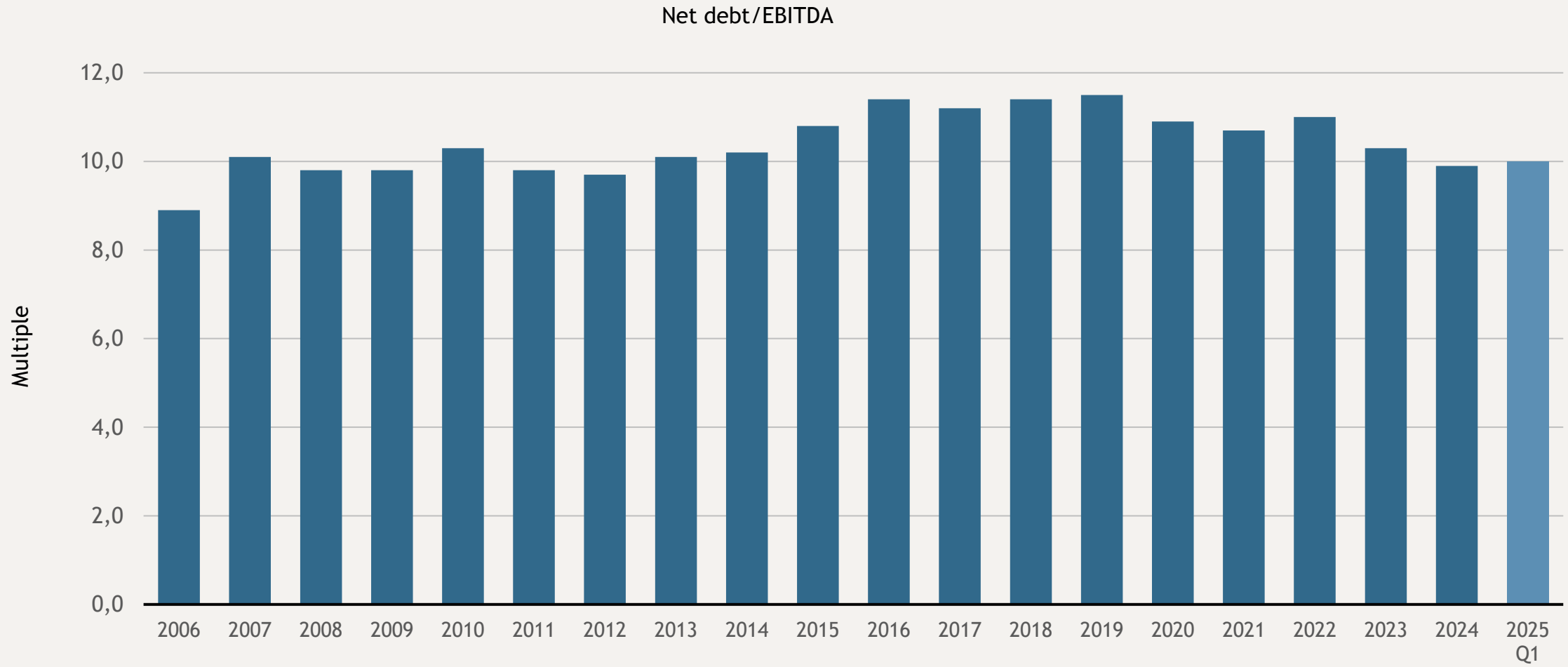


## Loan-to-value %



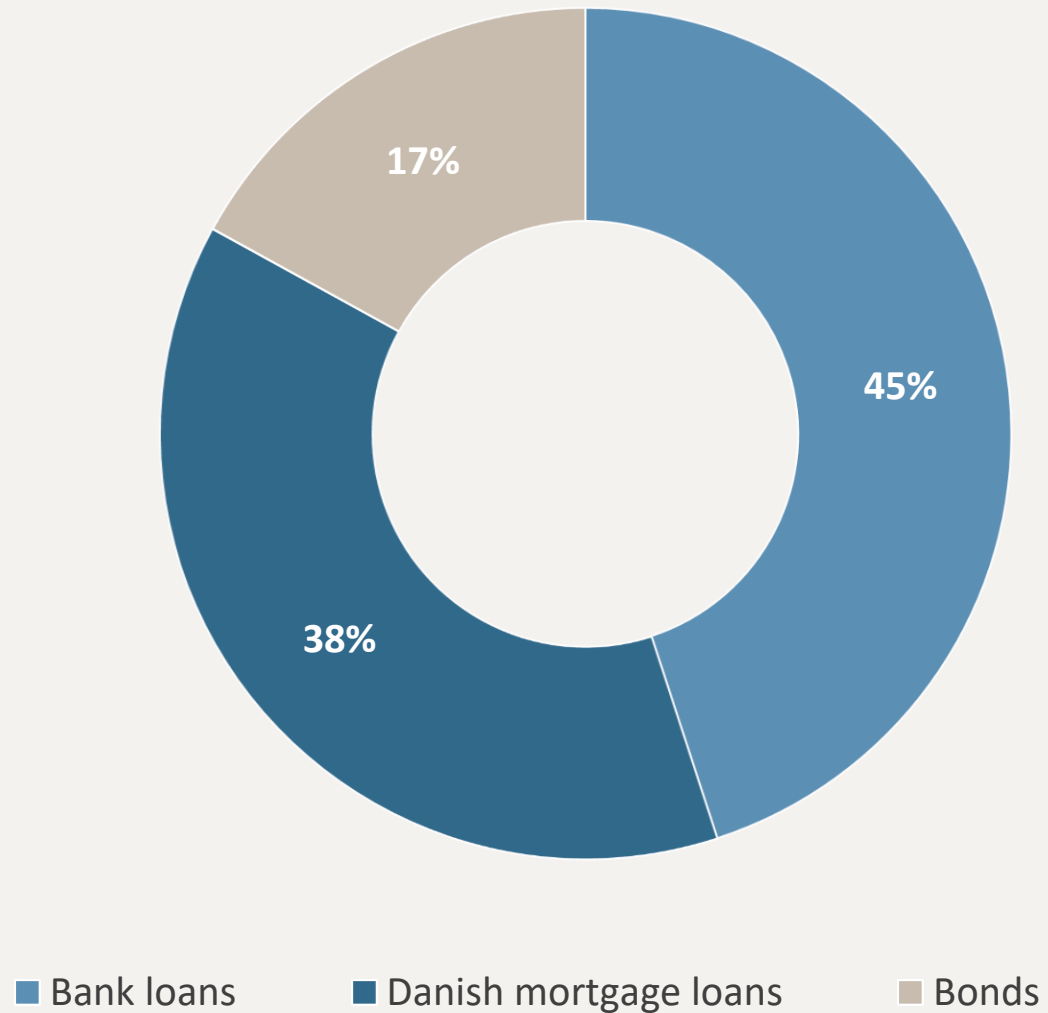


# Strong earnings relative to borrowings



# Current financing, Mar 2025

Total debt:  
SEK 29.3 bn



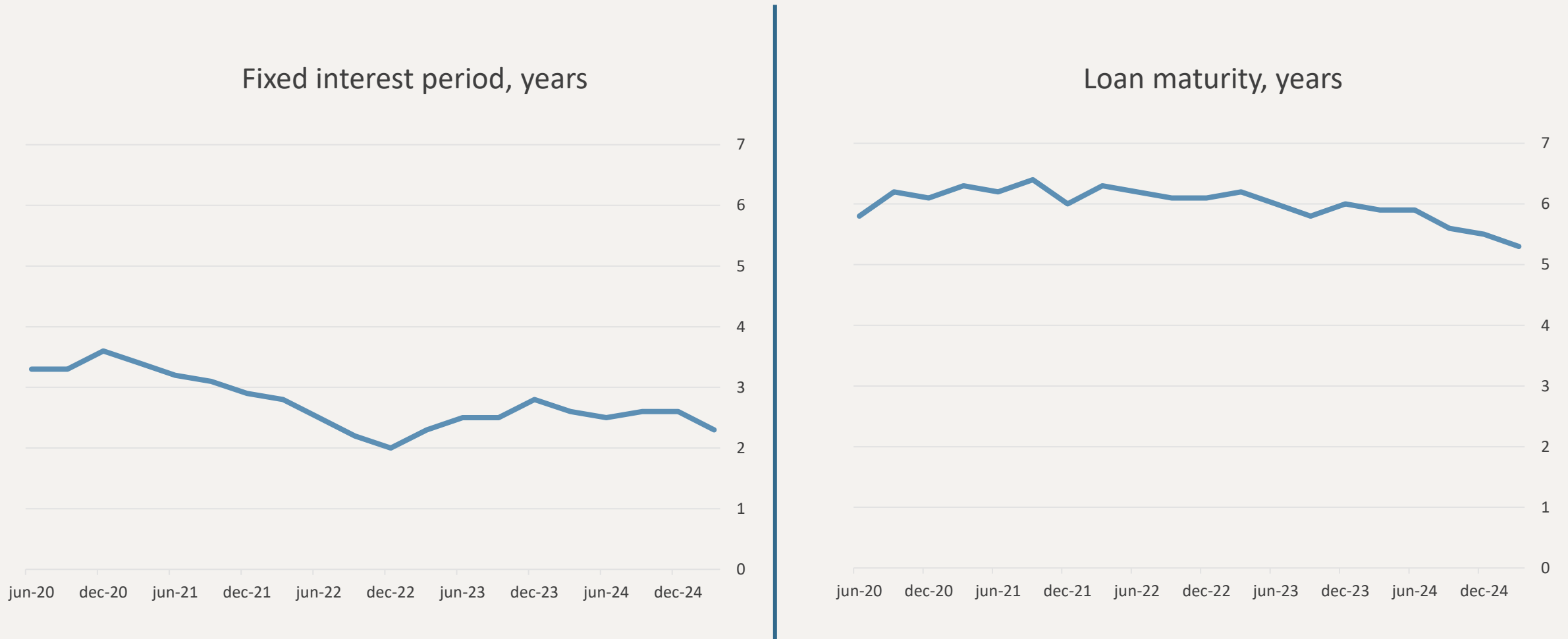
# Structure of interest and loan maturities

| Matures year | Interest maturity    |                            | Loan maturity             |                   |
|--------------|----------------------|----------------------------|---------------------------|-------------------|
|              | Loan amount<br>SEK m | Average<br>interest rate % | Credit agreement<br>SEK m | Utilised<br>SEK m |
| 2025         | 14,612               | 3.51                       | 840                       | 840               |
| 2026         | 2,102                | 2.67                       | 11,655                    | 9,038             |
| 2027         | 2,224                | 3.61                       | 8,828                     | 7,828             |
| 2028         | 2,624                | 3.66                       | 1,596                     | 1,596             |
| 2029         | 2,372                | 3.34                       | 2,698                     | 1,817             |
| >2029        | 5,341                | 3.08                       | 8,158                     | 8,158             |
| <b>Total</b> | <b>29,277</b>        | <b>3.38*</b>               | <b>33,775</b>             | <b>29,277</b>     |

\* Excluding costs for credit agreements

Average fixed interest period: 2.3 years (2.6)  
Average loan maturity: 5.3 years (5.5)

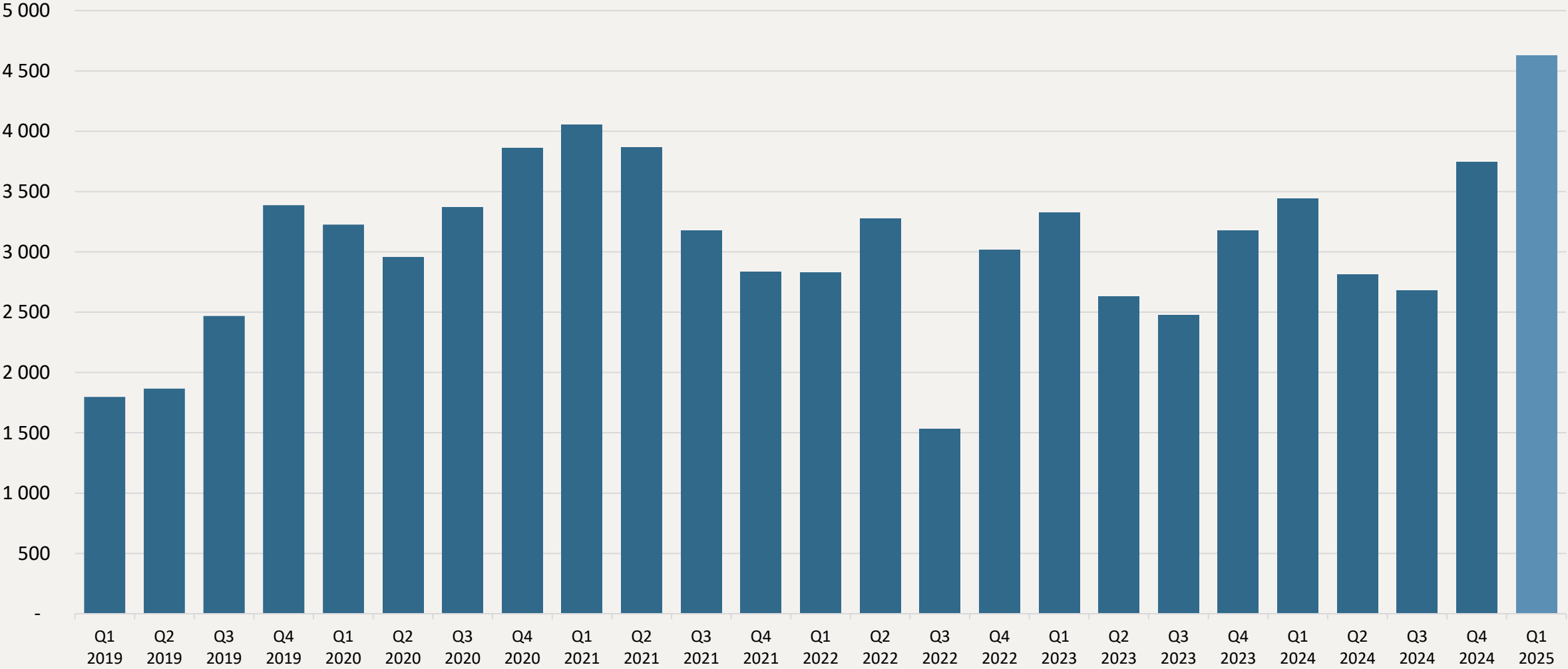
# Fixed interest period and loan maturity

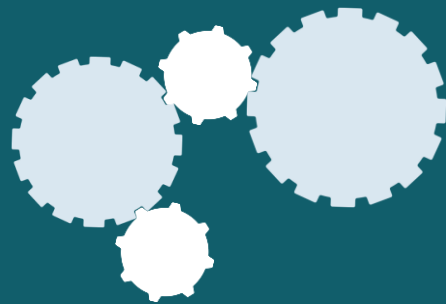




# Available funds

Unutilized credit facilities plus liquid funds, SEK mn





# Investments in progress

A photograph of two business professionals, a woman in a light blue blazer and a man in a grey suit, standing behind a white table. They are looking at a detailed architectural model of a city, which is constructed from numerous grey and white blocks. The woman has her hand on her hip, and the man is pointing at a specific part of the model. The background is a blurred cityscape with buildings and a bridge.

# Projects investments March 2025

|                          | SEK m        |
|--------------------------|--------------|
| Investments              | 638          |
| Projects in progress     | 5,331        |
| Invested by period end   | -1,868       |
| <b>Remains to invest</b> | <b>3,463</b> |





# Ejby Industrivej 41

Per Aarsleff



Copenhagen



Completion Q1 2026



24,000 m<sup>2</sup>



SEK 231 m





# Amphitrite

Malmö University



City, Malmö



Completion Q4 2027



20,000 m<sup>2</sup>



TBD





## Posthornet, phase 2



Lund, City



10,100 m<sup>2</sup>



Completion  
Q1, 2026



SEK 448 m



## Vätet 1 Arm



Lund, Ideon



5,700 m<sup>2</sup>



Completion  
Q1, 2026



SEK 145 m





## Bläckhornet 1 VISTA



Hyllie, Malmö



15,000 m<sup>2</sup> mobility hub  
16,600 m<sup>2</sup> office



Completion  
Q4 2024 / Q1 2026



SEK 884 m



## Börshuset 1



Malmö, City



6,000 m<sup>2</sup>



Completion  
Q4 2025



SEK 289 m





## Dockan

Malmö university



Malmö, Dockan



4,900 m<sup>2</sup>



Completion  
Q3 2025



SEK 884 m



## Dockporten 1

Thule



Malmö, Dockan



3,400 m<sup>2</sup>



Completion  
Q3 2025



SEK 31 m





## Tomaten 1

BPC Instruments



Lund



3,600 m<sup>2</sup>



Completion  
Q2, 2026



SEK 79 m



## Stora Råby 32:22

Note



Lund



11,900 m<sup>2</sup>



Completion  
Q3, 2026



SEK 263 m





## Galoppen 1

Caldic



Fosie, Malmö



10,000 m<sup>2</sup>



Completion  
Q3, 2025



SEK 264 m



## Sunnanå 12:54



Malmö



17,000 m<sup>2</sup>



Completion  
Q4, 2025



SEK 280 m





**Christianshusvej 11**

NGG



Copenhagen,  
Hørsholm



11,600 m<sup>2</sup>



Completion  
Q4, 2025



SEK 390 m



**Girostrøget 1**

Novo



Høje Taastrup,  
Copenhagen



62 000 m<sup>2</sup>



Completion  
Q4 2025



SEK 423 m





# Future projects



## Science Village, Spektra

-  Lund
-  4,700 m<sup>2</sup> GFA
-  TBD
-  TBD

## Ideontorget, Zenit

-  Lund, Ideon
-  16,000 m<sup>2</sup> GFA
-  TBD
-  TBD

## Polisen 7

-  Helsingborg
-  6,000 m<sup>2</sup> GFA
-  TBD
-  TBD

## Västerbro

-  Lund
-  70,000 m<sup>2</sup> GFA
-  TBD
-  TBD





## Hamnen 16:xx- Smörkajen

 Malmö, Nyhamnen

 13,000 m<sup>2</sup> GFA

 TBD

 Miljöbyggnad Guld

## Kranen 15

 Malmö, Dockan

 TBD

 TBD

 Miljöbyggnad Guld

## Dockan

 Malmö, Dockan

 13,000 m<sup>2</sup> GFA

 TBD

 Miljöbyggnad Guld

## Naboland 3

 Malmö, Dockan

 8,000 m<sup>2</sup> GFA

 TBD

 Miljöbyggnad Guld



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- Net letting positive at SEK 35 m continued high activity
- Net debt/ebitda at 10 times
- Completion of SEK 2.4 bn acquisition (1 April)
- Demand remains for good quality in good locations
- Project investments continue to give good potential for growth





